## Nurse clinics in primary health care: building on the learnings of the Enhanced Nurse Clinic project

The Enhanced Nurse Clinic project was supported by funding from the Australian Government Department of Health under the Nursing in Primary Health Care Program

**Australian Primary Health Care Nurses Association** www.apna.asn.au



# Nursing in Primary Health Care Program (NiPHC)

- ✓ Enhanced Nurse Clinics replicable and exemplar models of nurse-led care
- ✓ Transition to Practice Pilot Program
- ✓ Career and Education Framework
- ✓ Chronic Disease Management and Health Ageing workshops



# The clinics...



## Teen Clinic, Bega Valley Medical Practice NSW



To provide greater access to mental and sexual health support in a primary health care setting.



# Wound Care Clinic Junction Place Medical Centre, Vic.

To provide accessible, affordable best practice wound care in a general practice setting.





# Men's health and well-being clinic Barwon Prison, Vic.

To improve the screening for chronic health conditions for people in custody.



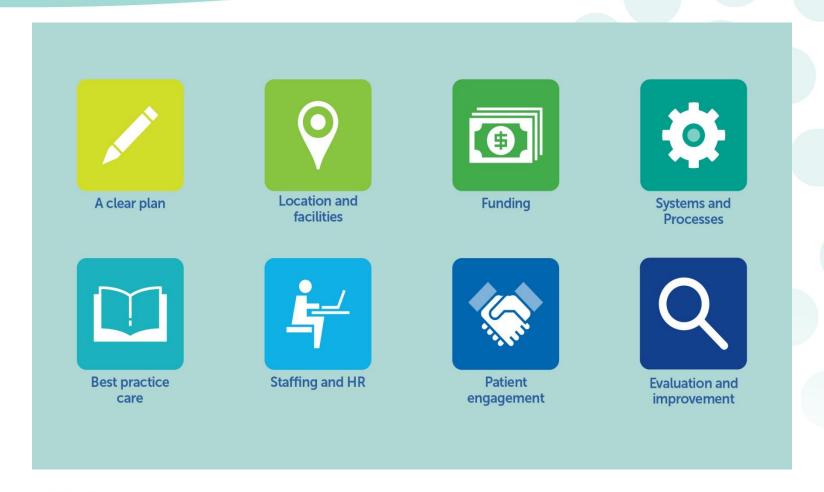
"the patients now seek out the nursing staff for feedback on what their progress is like"



# Nurse Clinics: developing the resources



## The Building Blocks





## Nurse clinic building blocks

Building Block	Content
A clear plan	Identifying opportunities Aims and goals Clinic models Creating the plan
Best practice care	Evidence-based care Clinical guidelines Quality Improvement approach
Funding	Types of funding and how they apply to clinics Sustainability
Staffing and HR	Stakeholder engagement Roles and responsibilities Human resource policies and planning Professional development Working as a team

## Nurse clinic building blocks

Building Block	Content
Evaluation	Health outcomes
	Clinic efficiency
	Evaluating the patient experience
Patient engagement	Service delivery models: Prevention, CDM, MI, Health coaching
	Patient pathways - eligibility / assessment / care planning and coordination
	Promotion of clinic
Systems & processes	Appointment systems
	Referrals
	Patient registers
	Forms, templates and policies
	Data management
Cocation & facilities	Physical space
	Clinic operating times
	Equipment

## Evaluation findings



### Sustainability of nurse clinic

Sustainable clinics share a series of factors and experiences that contribute to their potential for sustainability.

- Feasibility
- Acceptability
- Effectiveness and efficiency
- Financial viability
- Perceived value of the nurse clinic



### Feasibility

#### Key points

Nurse clinics need the following criteria:

- meet a local population health need
- have an evidence base
- have available and appropriate staffing and clinical expertise
- organisational support
- key stakeholder support



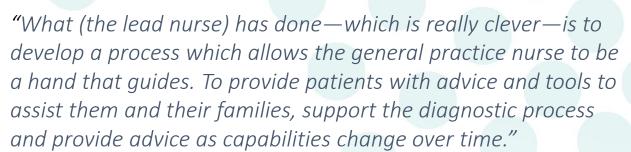
#### Acceptability

#### Practice Manager acceptability



"The clinic brought our team closer together. We have clinical meetings of different types but with the nurse clinic, there was greater involvement, especially with a couple of our GPs and the other nurses. So collaboratively, they worked much closer together, not just for this project, but in the day to day running of our clinics."

External stakeholders - medical specialist





GP acceptability

"Highly, highly accepted by patients and GPs.

No doubt in my mind at all." (Lead nurse)



#### Effectiveness



"Around 25% to 30% of prisoners that were coming through the clinic were getting diagnosed with an acute health condition, which is a little bit scary, but that figure has been relatively consistent all the way along. I think patient engagement and a focus on health and wellness rather than illness - that's really great." (Lead nurse)



"I don't think we're catching everyone, that's for sure, but they come on their own, they come with friends, they get referred by their teachers and they come and they return." (Lead nurse)



# Financial viability: three determinants of financial viability

## Revenue – related to the following billing practices

what can be claimed under the Medicare Benefits Schedule (MBS)?

the proportion of funding that is 'block funding'

apportioning of Practice Nurse Incentive Payments (PNIPs) to Nurse Clinic

## Nature of target clientele

client ability to pay

what is available on the MBS for certain client cohorts?

#### Organisational issues

the stability of human resources

the size of the service's nursing workforce

managerial support for nurse clinic

salary rates

governance arrangements



#### Value of the nurse clinic model



"I think the GPs, maybe not all of them, but certainly some of them, respect and understand that the clients are getting better care out of this program, with the nurse leading, then they would have otherwise with the GP." (Lead nurse)



"I would like to thank you for inviting me down to the medical centre for a check-up. Let me say that at my age of 47, we don't think about coming to the doctor for a check-up as we think we are indestructible and nothing is ever going to happen to us. Well, my mum thinks the same as you, "prevention is always the best".



### Key barriers ... the Nurse

#### Barriers included a lack of:

- effective management support and leadership
- team engagement
- protected time
- project management and budgetary skills



### Key barriers...Organisational

- lack of internal and external stakeholder engagement
- no perceived organisational leadership
- lack of collaboration and team engagement
- staff turnover during project lead nurse and practice staff
- lack of role delineation (between nurse clinical tasks and administration support)
- difficulty collecting data from practice software / lack of confidence in its accuracy
- a patient cohort (low SES) that can only tolerate MBS billing



"I think it's not just about the nurse - it's about the whole team understanding the role of the nurse and understanding their own role in collaboration around the consumer's care."

(Practice Manager)



### System level – the challenges

- resistance to change
- commercial concerns
- lack of confidence and awareness of the clinical abilities of the nurse



# Next steps..... Building Nurse Capacity – 2018 to 2022

The BNC project will focus on the development of nurse-led (team-based) models of care which improve patient outcomes, in a range of primary health care settings, to increase the capacity of the primary health care team.

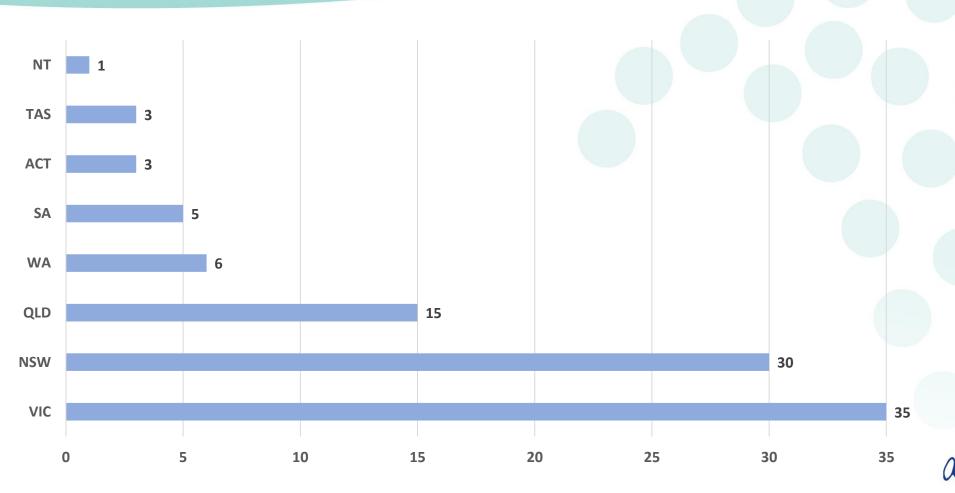
The project will support a maximum of 35 nurses and their primary healthcare organisation, in two 18 month intakes, to implement nurse-led (team-based) models of care. Grant funding of \$10,000.

Group 1: February 2019 - July 2020 (18 participants)

Group 2: October 2020 - March 2022 (17 participants)



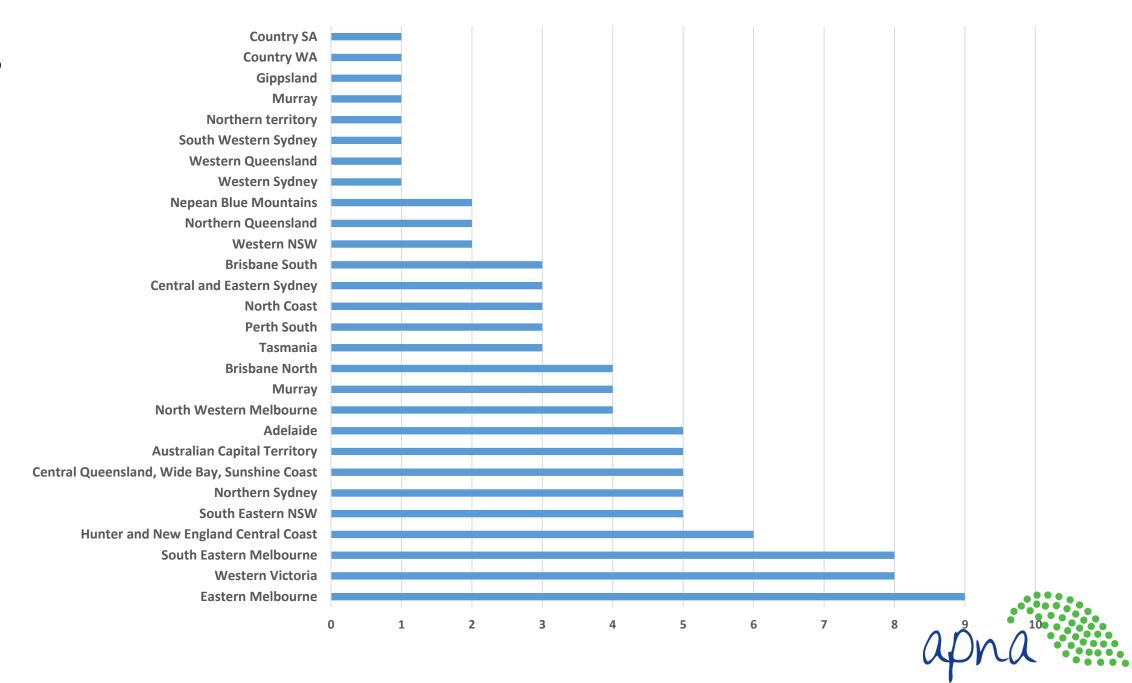
## States



**NURSE CLINIC RESOURCES** 

Supporting nurses in primary health care

PHNs 28/31



#### Successful applicants

#### Chronic disease

Healthy lifestyle clinic (using a Shared Medical Appointment and health coaching model)

CDM

Healthy ageing (prison)

Healthy ageing x 2

#### Other

Women's Health x 2

Men's Health x 2

Cancer survivorship

Aboriginal and / or Torres Strait Islander health ax clinic

Dementia support – acute to primary

Mental Health /AOD – NP

Hep C Hub – NP

Young persons – 17-30 – health prevention

**NURSE CLINIC RESOURCES** 



### Opportunities

Financial modelling for general practice – alignment with health care home models

- Nurse clinic fee / bulk billed vs mixed billing
- Other grant funding / revenue stream
- Changing the percentage of MBS revenue apportioned to GPs for items claimed in ENC clinics

#### Data sets

Measures / Outcome measures for nurse clinics

#### Types of clinic models to showcase

- CDM vs disease specific (would impact the data sets)
- Metro / regional / rural / remote

Nurse Practitioners / RN

#### Team building capacity

How to introduce and sustain change?

Engaging with PHNs and State Governments – aligning project learnings with local needs



# Questions?

